

VENTURE

Burnsville, Minnesota

Financial Statements

December 31, 2018 and 2017

VENTURE

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BOULAY

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Venture
Burnsville, Minnesota

We have audited the accompanying financial statements of Venture (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Venture as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As described in Note 1 to the financial statements, in fiscal year 2018 Venture adopted Accounting Standards Update 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities* (ASU 2016-14). As required by ASU 2016-14, certain provisions of the new standard were applied retrospectively to the previously issued comparative fiscal year 2017 financial statements. Our opinion is not modified with respect to this matter.

Boulay PLLP

Minneapolis, Minnesota
August 13, 2019

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Statements of Financial Position

ASSETS	December 31	
	2018	2017
Current Assets		
Cash	\$ 1,827,804	\$ 1,120,924
Other current assets	6,341	6,341
Inventory in transit to donee	179,626	119,750
Total current assets	<u>2,013,771</u>	<u>1,247,015</u>
Property and Equipment		
Vehicles	20,201	20,201
Furniture and equipment	8,870	11,662
Computers	1,748	1,748
Totals	<u>30,819</u>	<u>33,611</u>
Less accumulated depreciation	<u>15,601</u>	<u>12,295</u>
Net property and equipment	<u>15,218</u>	<u>21,316</u>
Intangible asset	<u>16,500</u>	<u>16,500</u>
Total assets	<u>\$ 2,045,489</u>	<u>\$ 1,284,831</u>
<hr/> LIABILITIES AND NET ASSETS <hr/>		
Current Liabilities		
Accounts payable	\$ -	\$ 23,646
Accrued compensation	16,018	14,994
Promises to give	240,626	119,750
Total current liabilities	<u>256,644</u>	<u>158,390</u>
Commitments and Contingencies		
Net Assets		
Without donor restrictions	648,085	525,660
With donor restrictions	1,140,760	600,781
Total net assets	<u>1,788,845</u>	<u>1,126,441</u>
Total liabilities and net assets	<u>\$ 2,045,489</u>	<u>\$ 1,284,831</u>

Notes to Financial Statements are an integral part of this Statement.

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Statement of Activities

Year Ended December 31, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support			
Contributions	\$ 1,041,075	\$ 1,971,540	\$ 3,012,615
Special events (net of costs of direct benefits to donors of \$63,583)	104,745	-	104,745
Gifts-in-kind	180,000	1,377,129	1,557,129
Loss on sale of equipment	(834)	-	(834)
Net assets released from restrictions	2,808,690	(2,808,690)	-
Total revenue and support	4,133,676	539,979	4,673,655
Expenses			
Program services:			
Missions and missionary programs	2,799,251	-	2,799,251
Expeditions	893,744	-	893,744
Supporting services:			
General and administrative	213,253	-	213,253
Fundraising	105,003	-	105,003
Total expenses	4,011,251	-	4,011,251
Change in Net Assets	122,425	539,979	662,404
Net Assets - Beginning of Year	525,660	600,781	1,126,441
Net Assets - End of Year	\$ 648,085	\$ 1,140,760	\$ 1,788,845

Notes to Financial Statements are an integral part of this Statement.

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Statement of Activities

Year Ended December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support			
Contributions	\$ 778,111	\$ 1,365,583	\$ 2,143,694
Special events (net of costs of direct benefits to donors of \$56,192)	91,924	-	91,924
Gifts-in-kind	168,864	1,257,379	1,426,243
Gain on sale of assets	3,851	-	3,851
Net assets released from restrictions	<u>2,633,304</u>	<u>(2,633,304)</u>	<u>-</u>
Total revenue and support	3,676,054	(10,342)	3,665,712
Expenses			
Program services:			
Missions and missionary programs	2,471,596	-	2,471,596
Expeditions	846,336	-	846,336
Supporting services:			
General and administrative	194,559	-	194,559
Fundraising	<u>72,590</u>	<u>-</u>	<u>72,590</u>
Total expenses	<u>3,585,081</u>	<u>-</u>	<u>3,585,081</u>
Change in Net Assets	90,973	(10,342)	80,631
Net Assets - Beginning of Year	<u>434,687</u>	<u>611,123</u>	<u>1,045,810</u>
Net Assets - End of Year	<u>\$ 525,660</u>	<u>\$ 600,781</u>	<u>\$ 1,126,441</u>

Notes to Financial Statements are an integral part of this Statement.

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Statement of Functional Expenses

Year Ended December 31, 2018

	Program Services			Supporting Services			Total Expenses
	Missions and Missionary Programs	Expeditions	Total	General and Administrative	Fundraising	Total	
Personnel costs							
Salaries and related costs	\$ 109,202	\$ 163,804	\$ 273,006	\$ 90,938	\$ 24,500	\$ 115,438	\$ 388,444
Payroll taxes	10,885	4,890	15,775	5,259	-	5,259	21,034
Total personnel costs	120,087	168,694	288,781	96,197	24,500	120,697	409,478
Tour expenses	-	251,686	251,686	-	-	-	251,686
Grants and missionary support	1,265,537	-	1,265,537	-	-	-	1,265,537
Food gift-in-kind expenses	1,377,129	-	1,377,129	-	-	-	1,377,129
Special events, direct benefit to donor	-	-	-	63,583	-	63,583	63,583
Professional fees	-	-	-	56,307	-	56,307	56,307
Advertising and promotion	-	-	-	18,218	23,336	41,554	41,554
Dues and subscription	-	-	-	9,017	-	9,017	9,017
Insurance expenses	23,268	10,454	33,722	8,845	-	8,845	42,567
Meals and entertainment	747	336	1,083	57	3,866	3,923	5,006
Travel expense	5,263	7,894	13,157	990	3,963	4,953	18,110
Printing and mailing	320	144	464	198	2,676	2,874	3,338
Office supplies	41	19	60	90	-	90	150
Conferences and board meetings	-	-	-	5,015	48	5,063	5,063
Bank and processing fees	1,023	460	1,483	494	31,654	32,148	33,631
Rent expense	-	-	-	12,000	-	12,000	12,000
Web platform and license fee expense	-	309,170	309,170	-	6,000	6,000	315,170
Web platform gift-in-kind expense	-	137,200	137,200	-	2,800	2,800	140,000
Telephone expense	66	98	164	-	-	-	164
Miscellaneous	5,770	2,592	8,362	5,607	6,160	11,767	20,129
Depreciation	-	4,997	4,997	218	-	218	5,215
Total expenses	2,799,251	893,744	3,692,995	276,836	105,003	381,839	4,074,834
Less special events, direct benefit to donor	-	-	-	(63,583)	-	(63,583)	(63,583)
Total Functional Expenses	\$ 2,799,251	\$ 893,744	\$ 3,692,995	\$ 213,253	\$ 105,003	\$ 318,256	\$ 4,011,251

Notes to Financial Statements are an integral part of this Statement.

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Statement of Functional Expenses

Year Ended December 31, 2017

	Program Services			Supporting Services			Total Expenses
	Missions and Missionary Programs	Expeditions	Total	General and Administrative	Fundraising	Total	
Personnel costs							
Salaries and related costs	\$ 107,524	\$ 161,285	\$ 268,809	\$ 88,352	\$ 13,500	\$ 101,852	\$ 370,661
Payroll taxes	10,088	4,532	14,620	4,873	-	4,873	19,493
Total personnel costs	117,612	165,817	283,429	93,225	13,500	106,725	390,154
Tour expenses	-	363,034	363,034	-	-	-	363,034
Grants and missionary support	1,073,684	-	1,073,684	-	-	-	1,073,684
Food gift-in-kind expenses	1,257,379	-	1,257,379	-	-	-	1,257,379
Special events, direct benefit to donor	-	-	-	56,192	-	56,192	56,192
Professional fees	-	-	-	43,051	-	43,051	43,051
Advertising and promotion	-	-	-	7,800	-	7,800	7,800
Dues and subscription	-	-	-	9,159	-	9,159	9,159
Insurance expenses	19,916	8,948	28,864	8,396	-	8,396	37,260
Meals and entertainment	624	280	904	452	3,566	4,018	4,922
Travel expense	-	-	-	10,723	7,360	18,083	18,083
Printing and mailing	322	145	467	200	1,319	1,519	1,986
Office supplies	401	180	581	872	-	872	1,453
Conferences and board meetings	-	-	-	6,364	1,461	7,825	7,825
Bank and processing fees	1,055	474	1,529	510	26,590	27,100	28,629
Rent expense	-	-	-	12,000	-	12,000	12,000
Web platform and license fee expense	-	165,827	165,827	-	3,200	3,200	169,027
Web platform gift-in-kind expense	-	137,200	137,200	-	2,800	2,800	140,000
Telephone expense	-	-	-	65	-	65	65
Miscellaneous	603	271	874	1,553	12,794	14,347	15,221
Depreciation	-	4,160	4,160	189	-	189	4,349
Total expenses	2,471,596	846,336	3,317,932	250,751	72,590	323,341	3,641,273
Less special events, direct benefit to donor	-	-	-	(56,192)	-	(56,192)	(56,192)
Total Functional Expenses	\$ 2,471,596	\$ 846,336	\$ 3,317,932	\$ 194,559	\$ 72,590	\$ 267,149	\$ 3,585,081

Notes to Financial Statements are an integral part of this Statement.

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Statements of Cash Flows

Years Ended December 31,	2018	2017
Cash Flows from Operating Activities		
Change in net assets	\$ 662,404	\$ 80,631
Adjustments to reconcile change in net assets to net cash from operating activities		
Depreciation	5,215	4,349
Loss (gain) on sale of equipment	834	(3,851)
Change in assets and liabilities		
Other current assets	-	(2,327)
Inventory in transit to donee	(59,876)	-
Accounts payable	(23,646)	17,452
Accrued compensation	1,024	(10,620)
Promises to give	120,876	-
Net cash from operating activities	<u>706,831</u>	<u>85,634</u>
Cash Flows from Investing Activities		
Purchase of property and equipment	-	(20,634)
Proceeds from sale of equipment	49	4,800
Net cash from (used for) investing activities	<u>49</u>	<u>(15,834)</u>
Net Increase in Cash	706,880	69,800
Cash – Beginning of Year	<u>1,120,924</u>	<u>1,051,124</u>
Cash – End of Year	<u>\$ 1,827,804</u>	<u>\$ 1,120,924</u>

Notes to Financial Statements are an integral part of this Statement.

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Notes to Financial Statements

December 31, 2018 and 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization and Activities

Venture (the Organization) is a nonprofit corporation organized in 1992 under the laws of the State of Minnesota. Venture seeks to use our greatest energies to respond to the world's greatest needs. We identify some of the gravest injustices and greatest needs, like human trafficking in Nepal, forced child labor in Vietnam, the cycle of war and violence in eastern and central Africa and its dire impact on the children there, or the genocide and the resulting refugee situation in Thailand and Burma. We then partner with leaders, organizations, and communities in these areas to develop strategies to address these injustices and offer hope. With these needs and strategies, we then engage individuals, campuses, churches, and groups to actively respond through self-sacrifice to raise awareness and funds through biking, hiking, and running, inviting individuals, churches, schools, and organizations to sacrificially participate in bringing hope in a way that inspires their communities. This process changes everyone involved. Above all, we respond in obedience to Christ, who first saved us. In responding to dire needs around the world, we become a picture of His love and hope. In responding, we open doors to share the saving Gospel of Jesus wherever we go.

The Organization accomplishes its mission through the following programs:

Missions and missionary programs – the Organization sends and supports well prepared missionaries to focus areas, providing opportunities for people to give financial support to missionaries, nationals, and projects, which includes providing food aid to international locations.

Expeditions – the Organization fosters a community of people who actively respond to the Gospel through physical sacrifice.

Accounting Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported support, revenues, and expenses. Actual results could differ from those estimates.

Significant management estimates include the estimate of the fair value of gifts in kind, including inventory in transit to donee and the related promise to give, and the allocation of expenses between program services and supporting services. It is at least reasonably possible that these estimates could change in the near term.

Recently Adopted Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958); Presentation of Financial Statements of Not-for-Profit Entities* (ASU 2016-14), which addresses how not-for-profit organizations classify their net assets, as well as the information presented in the financial statements and related disclosures. The Organization has adopted this standard as of January 1, 2018 and has adjusted the presentation of its financial statements accordingly. The primary effects of the new standard are the classifications of net assets and activities into the two categories of “with donor restrictions” and “without donor restrictions”, rather than the previous three categories of unrestricted, temporarily restricted, and permanently restricted net assets, and additional required disclosures of the availability and liquidity of resources. ASU 2016-14 has been applied retrospectively to the fiscal year 2017 comparative financial statements.

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Notes to Financial Statements

December 31, 2018 and 2017

Basis of Presentation

The Organization presents its financial statements on the accrual basis of accounting. The Organization reports its financial position and activities according to two classes of net assets, based on the existence or absence of donor-imposed restrictions, as follows:

- Net assets without donor restrictions – net assets that are not subject to donor-imposed stipulations.
- Net assets with donor restrictions – net assets subject to donor-imposed restrictions. Some donor restrictions are temporary in nature, such as those that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Contributions

All contributions are considered to be available for unrestricted support use unless specifically restricted by the donor. Contributions received that are restricted by the donor for future periods or specific purposes are reported as increases in net assets with donor restrictions.

When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash

The Organization maintains its accounts primarily at one financial institution. The Organization's cash balances exceed amounts insured by the Federal Deposit Insurance Corporation. Management believes the Organization is not exposed to any significant credit risk related to cash.

Inventory in Transit to Donee and Promises to Give

Inventory in transit to donee represents shipments of in-kind food donations that were in transit at each year end to an international donee location where the food will be distributed and for which the Organization retains title and risk of loss until such shipment is received by the donee. The inventory in transit is valued at its estimated initial donated fair value. A related promise to give liability in a like amount at each year end is recorded to reflect the promised commitment of such goods to the international donee.

The Organization additionally entered into several agreements to give specified amounts that are payable within one year of the date of the financial statements. These commitments are considered unconditional promises to give and the remaining amounts that have not been paid as of December 31, 2018 are reflected as a promise to give liability.

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Notes to Financial Statements

December 31, 2018 and 2017

Long-Lived Assets

Property and equipment are stated at cost. Maintenance and repairs are expensed as incurred. Major improvements and betterments are capitalized. Depreciation is provided over estimated useful lives by use of the straight-line method. Estimated useful lives for property and equipment are as follows:

	<u>Estimated Useful Life</u>
Computers	5 years
Furniture and equipment	7 - 10 years
Vehicles	5 years

The intangible asset consists of costs of a domain name. Due to this asset having an indeterminate life, no amortization is reflected.

Long-lived assets, such as property and equipment and purchased intangible assets, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require a long-lived asset be tested for possible impairment, the Organization first compares undiscounted cash flows expected to be generated by an asset to the carrying value of the asset. If the carrying value of the long-lived asset is not recoverable on an undiscounted cash flow basis, impairment is recognized to the extent that the carrying value exceeds its fair value. Fair value is determined through various valuation techniques including, but not limited to, discounted cash flow models, quoted market values and third-party independent appraisals. There were no impairment losses recognized in 2018 and 2017.

Income Taxes

The Organization is a nonprofit entity and therefore is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state statutes. Due to its exempt status, the Organization does not have any significant tax uncertainties that would require disclosure. The Organization files a return in the U.S. federal and Minnesota jurisdictions. Management of the Organization believes it is no longer subject to tax examinations for the years prior to 2015.

Basis of Allocating Functional Expenses

Expenses charged to programs and supporting services, if not directly identifiable, are allocated on a reasonable basis that is consistently applied. Allocated costs include those for administration and general, personnel related expenses and costs for operational support. These costs are allocated based on the various factors including time spent on programs or based upon program revenues. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Fair Value

The Organization's accounting for fair value measurements of assets and liabilities that are recognized or disclosed at fair value in the financial statements on a recurring or nonrecurring basis adheres to the Financial Accounting Standards Board (FASB) fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

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Notes to Financial Statements

December 31, 2018 and 2017

The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability
- Level 3 inputs are unobservable inputs for the asset or liability used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at measurement date.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The carrying value of accounts payable, promises to give and other financial working capital items approximate fair value at December 31, 2018 and 2017, due to the short term nature of these items.

Recently Issued Accounting Pronouncements

In May 2014, and subsequently amended, the FASB issued ASU No. 2014-09, which amended *Revenue from Contracts with Customers (Topic 606)* of the Accounting Standards Codification. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity receives or expects to receive. The guidance will be effective for the Organization for annual periods beginning January 1, 2019. The Organization expects that adoption of this guidance will not have a material impact on its financial statements.

In February 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)*, which provides guidance for accounting for leases. The new guidance requires entities to recognize the assets and liabilities for the rights and obligations created by leased assets, initially measured at the present value of the lease payments. The accounting guidance for lessors is largely unchanged. The ASU is effective for annual periods beginning after December 15, 2019, with early adoption permitted. The Organization is currently evaluating the impact that the adoption of this guidance will have on the Organization's financial statements.

In June 2018, the FASB issued ASU No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The new guidance was issued to clarify and improve current guidance about whether a transfer of assets (or the reduction, settlement, or cancellation of liabilities) is a contribution or an exchange transaction. The amendments clarify how an entity determines whether a resource provider is participating in an exchange transaction by evaluating whether the resource provider is receiving commensurate value in return for the resources transferred. The new standard is to be applied on a modified prospective basis, although retrospective application is permitted. For transactions of non-public entities in which the entity serves as the resource recipient, the amendments are effective for annual periods beginning after December 15, 2018 and interim periods within annual periods beginning after December 15, 2019. For transactions of non-public entities in which the entity serves as the resource provider, the amendments are effective for annual periods beginning after December 15, 2019 and interim periods within annual periods beginning after December 15, 2020. Early adoption of the amendment is permitted. The Organization is currently evaluating the impact that the adoption of this guidance will have on the Organization's financial statements.

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820)*. This ASU improves the effectiveness of the notes to financial statements through changes in disclosure requirements for fair value measurement. The ASU is effective for annual periods beginning January 1, 2020. The Organization is currently evaluating the impact that adoption of this guidance will have on its consolidated financial statements.

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In August 2018, the FASB issued ASU No. 2018-15, *Intangibles-Goodwill and Other-Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract* of the Accounting Standards Codification. This ASU was issued to provide additional guidance on the accounting for costs of implementation activities performed in a cloud computing arrangement that is a service contract. The amendments align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop internal-use software. The accounting for the service element of a hosting arrangement that is a service contract is not affected by the amendments in this ASU. The ASU is effective for annual periods beginning after December 15, 2020, with early adoption permitted. The Organization is currently evaluating the impact that the adoption of this guidance will have on the Organization's financial statements.

Subsequent Events

The Organization has evaluated subsequent events through August 13, 2019, the date which the financial statements were available to be issued.

2. EXPEDITION PROGRAM AND CLOUD COMPUTING APPLICATION DEVELOPMENT

During 2015, the Organization entered into a contract and began incurring costs related to the development of a cloud-based computing application for the management and support of its expeditions program and the Organization's vision of an application that enables participants to have a measurable social impact for every mile they bike, hike, or run. During 2018 and 2017, the Organization incurred approximately \$355,000 and \$209,000 of costs, respectively, related to this development, which includes approximately \$50,000 in each year of costs that were donated by the developer of the application. The application was launched in 2018 and is available for public use. The Organization also incurs related platform license fees of \$100,000 per year in 2018 and 2017, of which \$90,000 of these platform license fees in each year were also donated by the developer as further described in Note 4.

The cloud computing application development costs incurred during 2018 and 2017 of \$355,000 and \$209,000, respectively, have been included in expenses rather than at least a portion of the costs being capitalized as the arrangement was determined to be a service contract.

The functionality within the application is designed to not only support the Organization's various expeditions, but to also include the ability for the donors to contribute to the expeditions. Management estimates that of the total costs incurred of approximately \$455,000 in 2018 and \$309,000 in 2017 (including the platform license fee of \$100,000 in both 2017 and 2018), \$446,000 and \$303,000 relates to the expedition program, respectively, and \$8,800 and \$6,000 relates to the fund-raising element of the application, respectively. This estimate of expense allocation is a significant management estimate.

3. NET ASSETS

Net assets with donor restrictions are restricted for the following purposes at December 31:

	<u>2018</u>	<u>2017</u>
Expeditions	\$ 498,917	\$ 389,692
Missions and Missionary programs	<u>641,843</u>	<u>211,089</u>
Totals	<u>\$ 1,140,760</u>	<u>\$ 600,781</u>

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Notes to Financial Statements

December 31, 2018 and 2017

Net assets with donor restrictions were released from donor restrictions as follows for 2018 and 2017 as a result of incurring the expenses satisfying their restricted purpose:

	<u>2018</u>	<u>2017</u>
Expeditions	\$ 458,591	\$ 293,363
Missions and Missionary programs	<u>2,350,099</u>	<u>2,339,941</u>
Totals	<u>\$ 2,808,690</u>	<u>\$ 2,633,304</u>

4. GIFTS-IN-KIND

Donated goods and services are recorded at their estimated fair value.

Donated services are recognized as contributions if the services create or enhance a nonfinancial asset, or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization has estimated the approximate fair value of professional services provided at no charge by related parties (Note 5) to be \$3,000 per year for 2018 and 2017. In addition, the Organization has estimated the approximate fair value of professional services provided at no charge by unrelated parties to be approximately \$75,000 and \$66,000 for the years ended December 31, 2018 and 2017, respectively. These professional services related to cloud application software development of approximately \$50,000 per year for both 2018 and 2017 (Note 2), and legal services of approximately \$25,000 and \$16,000 which were provided for the Organization during the years ended December 31, 2018 and 2017, respectively. The Organization also received a donation of related platform license fees for the cloud application of \$90,000 per year in 2018 and 2017. The approximate fair value of professional services and license fees is included in gifts-in-kind contributions and expenses in the statements of activities and functional expenses. The related expense is included in expeditions and fundraising for the cloud application software implementation and related license fees. The donated legal services are recorded in general and administrative expense.

The Organization receives a significant amount of donated services from unpaid volunteers who assist in various activities and which do not meet the criteria above. No amounts have been recognized in the statement of activities because these services do not qualify for recognition under accounting principles generally accepted in the United States of America.

The Organization is also provided rent-free space from a related party (Note 5). The Organization has estimated the approximate fair value of rent for this space to be approximately \$1,000 per month. This space was provided rent free for twelve and ten months during the years ended December 31, 2018 and 2017, respectively. The approximate fair value of \$12,000 and \$10,000 is included in gift-in-kind contributions and rent expense in the statement of activities for the years ended December 31, 2018 and 2017, respectively.

The Organization also receives food donations for its missions programs. The Organization has estimated the fair value of these donations, based on information provided by the donor, to be approximately \$1,377,000 and \$1,257,000 for 2018 and 2017, respectively. The approximate fair value of food donations is included in gifts-in-kind contributions and mission program expenses in the statements of activities and functional expenses. Gift-in-kind expense is recorded when the goods are approved for distribution for program use. The Organization does not sell donated gifts-in-kind and only distributes the goods for program use.

At each year end, the Organization had certain shipments of the contributed food inventory that were in transit to an international donee location where the food will be distributed. The Organization retains title to such goods and bears risk of loss until the goods reach the donee location. Therefore, the Organization has recorded inventory in transit to donee of approximately \$180,000 and \$120,000 at December 31, 2018 and 2017, respectively, based on the estimated donated fair value of the food shipment. The Organization has also recorded a related promise to give liability in a like amount at each year end to reflect the promised commitment of such goods to the international donee.

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5. TRANSACTIONS WITH RELATED PARTIES

The Organization is related to three other corporations under common management control. The existence of that control could result in financial position and changes in net assets of the Organization that are significantly different from those that would have been obtained if the entities were autonomous.

The Organization received contributions (exclusive of gifts-in-kind) totaling approximately \$1,134,000 and \$582,000 from these corporations and related individuals during 2018 and 2017, respectively.

The Organization has paid the three corporations approximately \$35,000 and \$42,000 for the years ended December 31, 2018 and 2017, respectively. The amounts paid primarily relate to airfare and travel services.

The Organization subleased office space from one of the related corporations under a sublease agreement which expired in October 2017. The sublease agreement required monthly lease payment of approximately \$1,000. During 2017, the Organization entered into a new verbal, month-to-month agreement with the related corporation under which the Organization is provided use of this office space rent-free beginning in March 2017. Rent expense, including the gift-in-kind of the use of this office space rent-free, was approximately \$12,000 per year in 2018 and 2017.

6. CONCENTRATIONS

The Organization has received contributions and gifts-in-kind from corporations under common control with the Organization and related individuals of the Organization that comprised approximately 22% and 16% of the Organization's revenue and support in 2018 and 2017, respectively, as discussed in Notes 4 and 5.

The Organization has received food gifts-in-kind from an unrelated party that comprised approximately 30% and 34% of the Organization's revenue and support in 2018 and 2017, respectively.

7. PROFIT SHARING PLAN

The Organization participates in a discretionary 401(k) profit sharing plan sponsored by a related party for substantially all employees who have attained a certain age and met service requirements. The Organization makes a safe harbor matching contribution of 100% of the employee's elective deferral not to exceed 4% of eligible compensation. Contributions to the plan are subject to certain limits under the Internal Revenue Code. Contributions of approximately \$7,000 per year were made for 2018 and 2017.

8. LIQUIDITY AND AVAILABILITY

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts that have donor-imposed restrictions:

	<u>2018</u>
Financial Assets at Year End:	
Cash	\$ 1,827,804
Less: Donor-Imposed Restrictions:	
Restricted for Expeditions	(498,917)
Restricted for Missions and Missionary programs	<u>(641,843)</u>
Total Donor-Imposed Restrictions	<u>(1,140,760)</u>
Net financial assets after donor-imposed restrictions to meet general expenditures within one year	<u>\$ 687,044</u>

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The donor-imposed restrictions represent contributions received from donors with stipulations that the amounts are to be expended for specific program purposes, but for which the restricted purposes have not yet been fulfilled at year end. It is anticipated the majority of such donor restrictions will be fulfilled within the next year as the related program expenditures are made. The Organization maintains sufficient resources to meet those requirements. The Organization maintains its cash or other financial assets to be available for expenditures, liabilities, and other obligations, and the Organization's working capital and cash flow needs vary throughout the year. Management monitors its liquidity needs on a regular basis and maintains the majority of its resources in bank deposit accounts.